

## SOLUTION BRIEF

# MANAGED CLOUD

Connectria's managed clouds let you deploy your applications and data in the environment best suited to your needs. When your needs change, our cloud experts can help you transition workloads from one cloud to another. We can even help you connect your clouds to your on-premise resources and legacy applications.

### Take advantage of the cloud safely & securely

For many organizations, the cloud offers irresistible benefits such as lower CapEx, optimized OpEx, and increased agility. However, cloud computing is not without its risks. Connectria managed clouds powered by TRiA help you mitigate those risks so you can take advantage of all the cloud has to offer.

**Get the performance you need** – Choose the cloud that is right for your workload: public, private, multi-cloud, or hybrid. We can ensure your resources are optimized 24x7 so you get the performance you need no matter where your data resides.

**Create a strong defense** – Our Security Operations Center (SOC) provides 24x7 comprehensive security monitoring and management to help ensure your confidential data and mission-critical applications remain available to you and no one else.

**Stay in compliance** – Our SSAE 18 certified data centers can help ensure compliance with a host of regulations and industry standards including HIPAA, HITECH, PCI DSS, FISMA, GDPR and more.

### 24X7 Visibility for Performance and Control

All of our managed cloud solutions are powered by TRiA, a unique multi-cloud platform that provides a single unified view of all of your cloud environments to provide ultimate visibility and control. With the TRiA Multi-Cloud Management Platform you can monitor your systems 24x7 to track security and compliance and ensure real-time enforcement of policies as well as monitor the performance of your cloud assets, resource utilization and regional spend.

Our team of experts will even help manage your costs by monitoring usage and looking for unused, underutilized, or inappropriately used resources. We then provide monthly reports and guidance on how best to optimize your spend, so you get the most for your investment.



“Connectria’s customer focus really resonated with us because it matched the way we do business with our customers, and it made us feel confident in choosing a cloud provider with these same values.”

**Lou Takacs**  
VP of Product Development  
ComSci

## Choose the right cloud for every workload

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### Managed Public Clouds

Public clouds like Microsoft Azure and AWS are powerful assets when you need resources quickly. However, they can be a challenge to set up and manage, and a bit perilous for workloads that carry inherent security risks.

As an Amazon Web Services Advanced Consulting Partner and Microsoft Gold Cloud Partner, we've helped hundreds of organizations across all kinds of industries take advantage of public cloud environments while remaining compliant and secure.

### Managed Multi-Cloud

Connectria managed multi-cloud solutions give you the freedom to choose the clouds, public and private, that are right for each of your workloads, providing the optimal balance of cost-optimization, performance and security. Our multi-cloud solutions are also flexible, allowing you to easily transfer workloads between cloud providers.

### Performance, Security & Compliance You Can Count On

When you choose managed clouds powered by TRiA, we will optimize the performance and security of your cloud resources with on-going, built-in services such as:

- Advanced 24x7 Security Administration & Intrusion Prevention
- Advanced Compliance Services for HIPAA & PCI Environments
- Cost Optimization Monitoring
- Custom Performance Monitoring

### Managed Private Clouds

Private clouds let you leverage dedicated infrastructure without investing in expensive hardware and the maintenance that goes along with it.

With Connectria, you choose the cloud hosting solution that's right for you, including production-ready Windows Cloud Servers, Linux Cloud Servers, IBM i Cloud, AIX Cloud, Managed Azure Services, Office 365, Managed AWS and a range of additional custom cloud options using VMware, Microsoft Hyper V or Citrix XenApp.

### Managed Hybrid Cloud

Connectria Managed Hybrid Clouds provide an added layer of flexibility. Like our Multi-Cloud solutions, Managed Hybrid Clouds allow you to leverage the right cloud, public or private, for each of your workloads. The difference is that, with Managed Hybrid Clouds, there is greater orchestration between workloads.

### The Connectria Advantage

With managed clouds powered by TRiA, we operate as an extension of your IT team, providing as much or as little assistance as you need to ensure you're meeting your internal SLAs for security, compliance and resource availability while providing a strategic contribution to the future of the organization. When you partner with us, you'll be taking advantage of the unrivaled experience that comes from working with a pioneer in cloud computing.

- 1st to deliver Private Cloud Hosting in 2005
- 1st to deliver HIPAA Compliant Cloud Hosting in 2007
- 1st to deliver fully automated High Availability Public Cloud Hosting in 2008
- 1st to deliver Hybrid, Public and Citrix XenApp Cloud Hosting in 2008
- 1st to deliver IBM i (iSeries) & IBM AIX Cloud Hosting in 2012
- Ranked 1st in Cloud performance by Compuware CloudSleuth for 2012

### About Connectria

From Fortune 100 enterprises to medium and small businesses, Connectria provides managed cloud, managed services, and compliant cloud security solutions to more than 1,000 global customers. Working as an extension of each customer's IT team, we deliver technology-agnostic solutions consistently, with depth and breadth of engineering expertise, scalable solutions, and speed to market. Our "No Jerks Allowed" philosophy includes flexible terms, straight-forward pricing, and custom solutions. With a culture based on integrity and an unwavering employee commitment to treating every customer with a relentless focus on satisfaction, it's easy to do business with Connectria.



### Connect with us today

Talk to one of our IT advisors by calling **800.781.7820** or reaching out to us by email: [sales@connectria.com](mailto:sales@connectria.com).

