

CUSTOMER SURVEY: CLOUD HOSTING

Connectria, hosting more technologies in the Cloud than any other.

Connectria hosts the widest range of technologies in the Cloud, including production ready Windows and Linux Cloud Servers, IBM i Cloud Hosting, IBM AIX Cloud Hosting, Citrix Clouds and an array of custom Cloud Solutions.

With Cloud customers around the globe, Connectria is dedicated to maintaining the highest levels of customer satisfaction. In an effort to gauge customer satisfaction, Connectria conducted an independent survey of its Cloud customers. Learn more about their responses concerning key drivers, usage and level of satisfaction with Connectria's Cloud Services.



CONNECTRIA CLOUD CUSTOMERS REPORT A HIGH LEVEL OF SATISFACTION IN AN INDEPENDENT SURVEY

In an independent survey of Connectria Cloud Hosting customers, Connectria received a unanimous endorsement of its Managed Cloud Computing Solutions, Services and Support.

In fact, many Connectria Cloud customers chose Connectria over Amazon and Rackspace, among others, during the evaluation and selection process.

This brochure summarizes Connectria's Cloud customer survey results into two distinct areas:


- Cloud customer trends and statistics
- Cloud customer testimonial statements

Some of the key findings in the survey revealed:

- 100% of Connectria's customers surveyed would recommend Connectria's Managed Cloud Solutions and Support.
- 71% of the organizations are using Connectria's Cloud Computing Solutions for a production IT environment.
- 62% of the organizations considered Rackspace and 41% considered Amazon before choosing Connectria's Managed Cloud Computing Solutions.
- 67% of the organizations chose a Managed Cloud over an Unmanaged Cloud due to better support.
- 50% of the organizations rated the cost of Connectria's Managed Cloud as less expensive than Unmanaged pay-as-you-go Cloud Solutions.
- 74% of the organizations preferred a Managed Cloud Solution with a fixed monthly charge versus a pay-as-you-go model, with 82% citing a preference for a predictable, fixed cost model since it is in line with their budget process.

Cloud usage and perceptions were also explored in the survey, reporting that rapid provisioning and scaling, the desire to focus upon innovation and not infrastructure, and limited in-house resources as the top 3 reasons why organizations chose to utilize Cloud Computing.

Finally, this brochure provides links to several Connectria Cloud Customer case studies.

 1-800-781-7820 • 1-314-587-7000

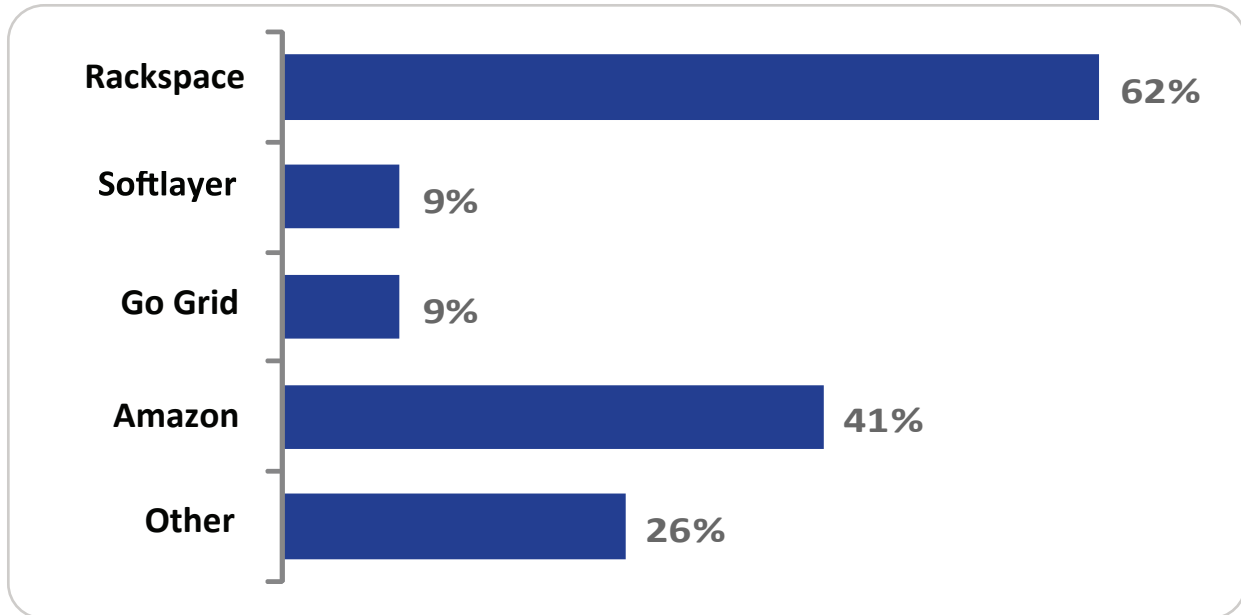
 info@connectria.com  www.connectria.com



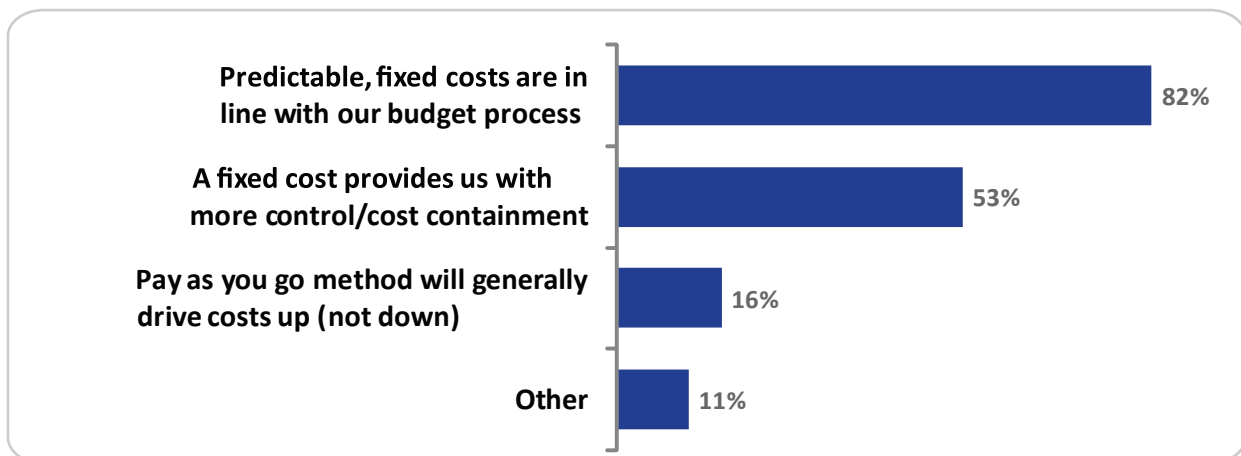
A more detailed review of Connectria's Cloud Hosting customer survey is as follows:

TRENDS AND STATISTICS

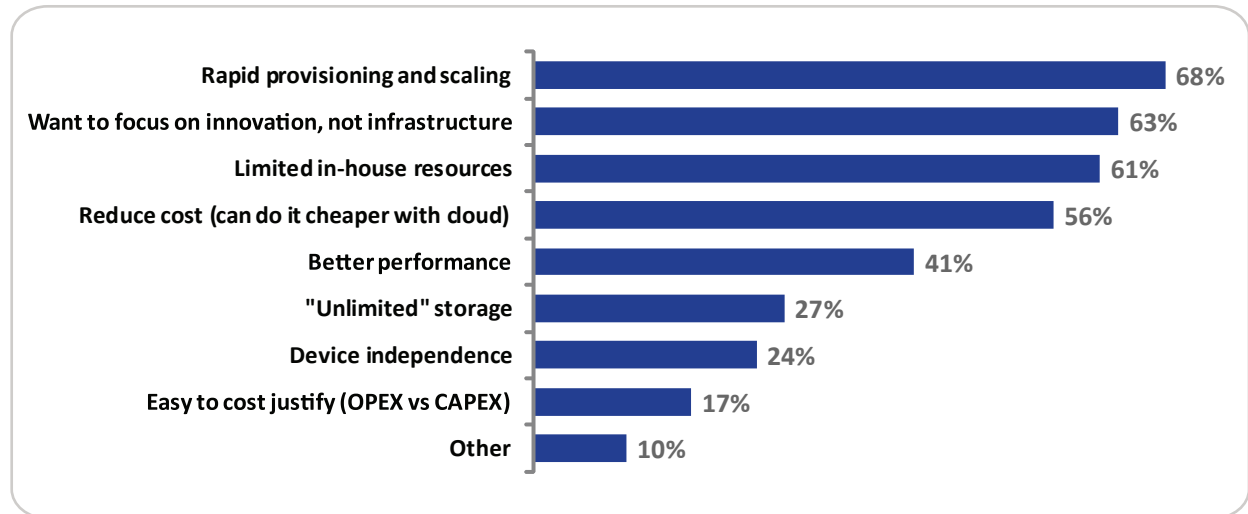
In addition to Connectria, which other vendor cloud offerings did you consider?



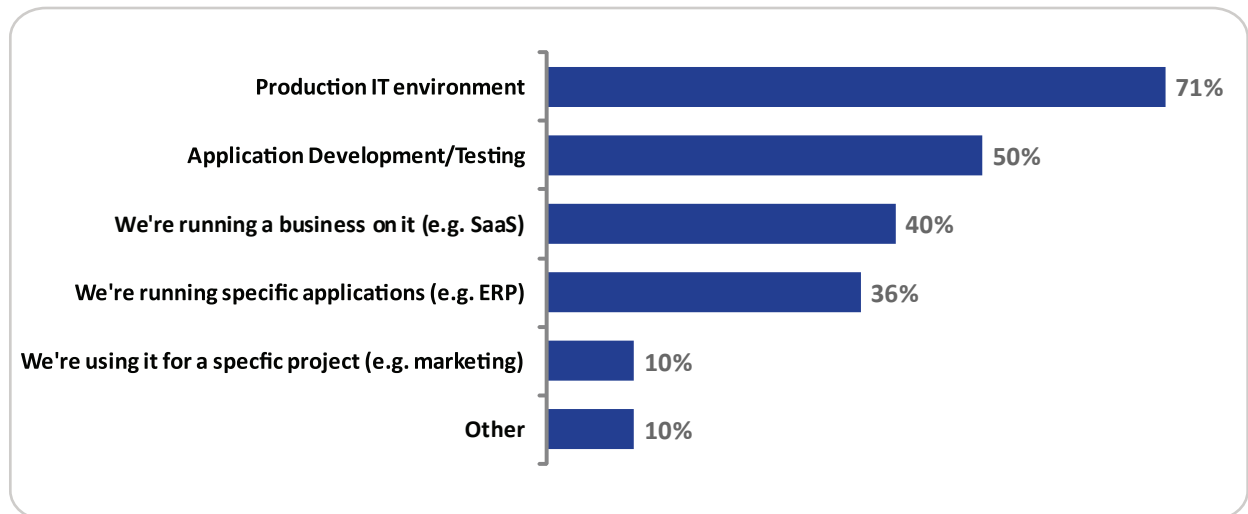
Reasons to Choose a Fixed Monthly Cost Cloud



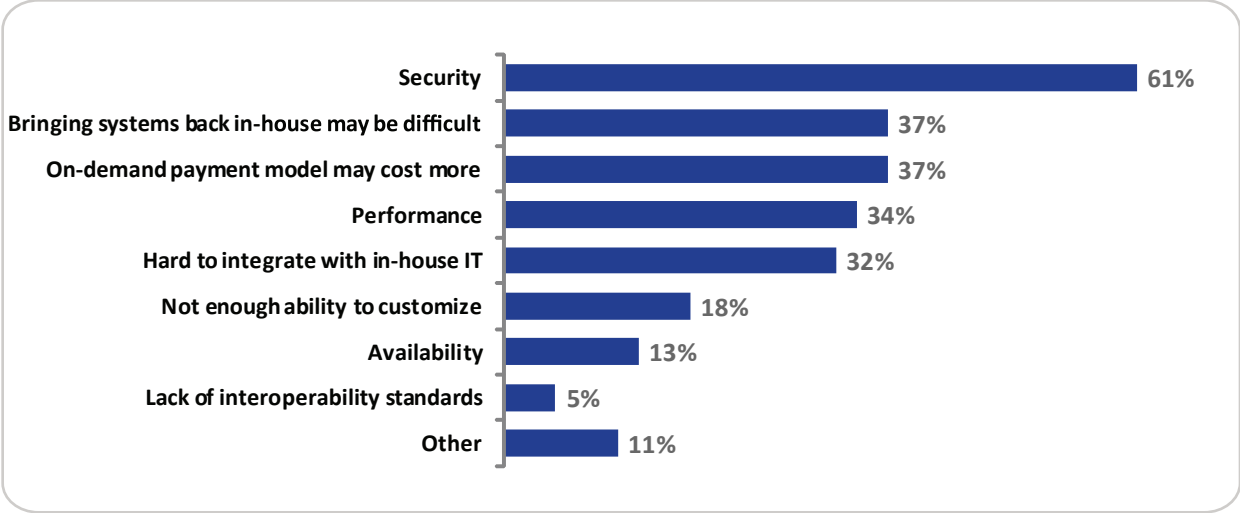
Why did you choose to utilize cloud computing?



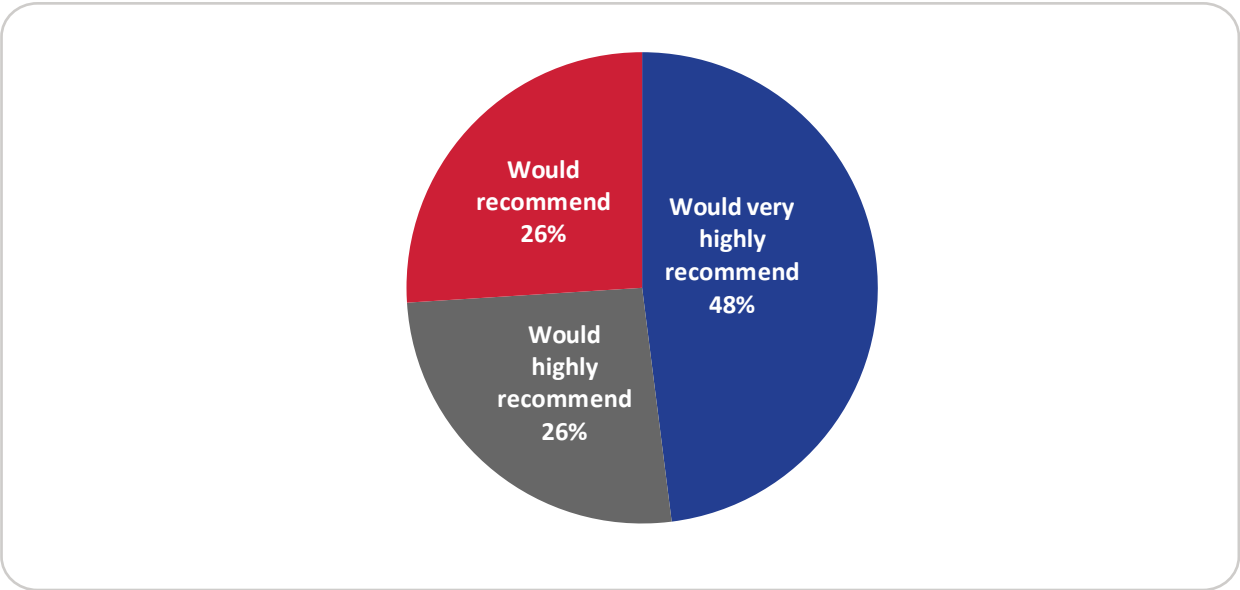
How is your company utilizing cloud computing?



What do you believe are the biggest barriers toward the adoption of cloud computing?



Which of these best describes your experience with Connectria's Managed Cloud Solution and Support?



CUSTOMER TESTIMONIAL STATEMENTS (Anonymous)

Why Customers Choose Connectria

“Connectria was highly recommended and we had experience with another hosting provider as well. We’re very glad we made this decision. This has been a wonderful experience.”

Source: Chief Information Officer, Health Care Company

Connectria Differentiation

“We chose Connectria for the following reasons: Cost, HIPAA support, responsive and informative sales and engineering staff during initial meetings.”

Source: Engineer, Health Care Company

Connectria’s Citrix Cloud

“Our application is deployed utilizing Citrix. We chose Connectria as our hosting provider because of their Citrix expertise and great pricing.”

Source: IT Director, Health Care Company

Reliable, Secure & Affordable Cloud Computing

“When I was researching hosting options, Connectria was the only company I could find that had affordable virtual machines running on redundant hardware.”

Source: IT Director, Agriculture Company

The customer testimonials included in this brochure were anonymous as part of the independent customer survey. Detailed case studies of a few of Connectria's Cloud Hosting customers are found below:



AMEREN
www.connectria.com/case_studies/ameren.php



COMSCI
www.connectria.com/case_studies/comsci.php



EHR PATHWAY
www.connectria.com/case_studies/ehr_pathway.php



CONEXSYS
www.connectria.com/case_studies/conexsys.php



TCS HEALTHCARE TECHNOLOGIES
www.connectria.com/case_studies/tcs_healthcare.php

For more information regarding Connectria's Cloud Hosting, please visit:
www.connectria.com/hosting/cloud.php

If you would like to talk with one of our Sales Engineers about your Cloud hosting needs, please call us at:

1-800-781-7820 (toll free)

1-314-587-7000 (direct worldwide)



1-800-781-7820 • 1-314-587-7000

info@connectria.com  www.connectria.com

