

CONNECTRIA & ORACLE: SAAS SOFTWARE LICENSING AND HOSTING SERVICES FOR ISVS

OVERVIEW

ORACLE SAAS FOR ISVs
AND CONNECTRIA HOSTING
KEY BENEFITS:

- Strategic: Focus upon developing and marketing SaaS software, not running servers and IT infrastructure.
- Eliminates Entry Barriers: Low investment to deliver SaaS model to the market.
- Cost-effective: For both ISV and its clients, able to license the Oracle Platform in a Hosted SaaS model on a monthly basis.
- Sales Accelerator: Increase sales through the SaaS low risk, low cost subscription model.
- Scalable: Your investment scales as your business grows.
- Flexible: Choose from a broad range of Oracle product offerings and hosting services based on your own unique feature / function requirements.
- Global Coverage: Exceptional 24x7x365 support for ISVs and its customers

Are you an Independent Software Vendor (ISV) planning to move to a SaaS model or strengthen the SaaS solution you already have?

Connectria Hosting & Oracle have teamed to provide ISVs a hosted SaaS solution with predictable, affordable, fixed monthly costs.

Connectria can now offer Oracle software through a SaaS model on a monthly basis. Host your Oracle software and your ISV SaaS solution through Connectria. Enjoy a single, affordable, fixed monthly bill and focus upon developing and marketing your SaaS software, not managing IT infrastructure and Oracle licenses.

Scale Your Business with Connectria and Oracle

Oracle SaaS for ISVs is committed to providing leading technology for cloud computing, including Software-as-a-Service (SaaS), Oracle offers a commercial licensing model that enables Independent Software Vendors (ISVs) to purchase license and support for select Oracle products on a monthly basis. The monthly licensing model allows SaaS ISVs to effectively scale their investment in Oracle technology with their company growth and end-user demand. More information regarding [SaaS for ISVs](#) can be found in the [Cloud Computing & SaaS Knowledge Zone](#) on the Oracle PartnerNetwork (OPN) portal.

Host Your Oracle Software and SaaS Solution with Connectria

Connectria Hosting is a global managed hosting company, providing dedicated, cloud and custom hosting options since 1996. As an Oracle Gold Partner, Connectria hosts Oracle databases and applications, and has extensive experience helping many software providers deliver SaaS offerings.

Widen your market by eliminating customer start-up costs and learning curves, while maintaining control over your clients and customer support. Connectria can provide the server infrastructure, support and guidance to engineer a SaaS solution that scales as your business grows. As a result, your clients will be able to implement your software faster and with a lower total cost of ownership; you will increase your market and implement a more consistent recurring revenue model.

Both Oracle SaaS licensing and Connectria Hosting services for ISVs are offered on a monthly basis and can scale up or down, depending on your needs or those of your end customers.



Connectria Hosting Services Available to ISVs:

HOSTING SERVICES:
Dedicated, Cloud and Custom Hosting
Private, Public, Hybrid and Custom Cloud and Cloud Storage options
<p>A wide range of server, operating system, virtualization, database, collaborative application and application/web server support options, including:</p> <ul style="list-style-type: none">• Servers: Oracle Sun, IBM, HP, Dell• O/S: Windows, Linux, Unix (Solaris, HP-UX, IBM AIX), IBM i• Virtualization: VMware, Citrix, Hyper-V• Databases: Oracle 9i/10g/11g, Oracle RAC• Collaborative Apps: Exchange/Outlook/SharePoint, Lotus/Domino, BES• App/Web Servers: Oracle WebLogic, Oracle Application Server, WebSphere, .NET
<p>Strong Service License Agreements (SLAs) and Performance Guarantees</p> <ul style="list-style-type: none">• 100% Network Uptime, 99.9% Server Uptime, 100% Secure• Custom SLAs
Extensive Managed Service Options including server monitoring, software o/s updates, advanced security and data backups
Compliance Support (HIPAA, PCI, SAS 70, EU Safe Harbor)
Disaster Recovery Solutions
SaaS architecture guidance

Contact Us

For more information about Oracle SaaS for ISVs or Connectria Hosting services for ISVs, please contact saasforisvs_ww@oracle.com or info@connectria.com