

HOSTED TECHNOLOGIES:

- HIPAA/HITECH Compliance
- Private Cloud
- Linux
- VMware

CLINICJOT - A HIPAA/HITECH COMPLIANT CASE STUDY

Connectria - helping healthcare software companies achieve and maintain compliance.

ClinicJot is an intuitive, convenient patient management software that runs on a portable iPad. Developed by practitioners for practitioners, ClinicJot allows medical practices to easily manage patient account information and diagnoses. When ClinicJot decided to move its application to a HIPAA/HITECH compliant Cloud, they chose Connectria. Learn why.





About ClinicJot

U.K.-based ClinicJot is an intuitive mobile software platform that enables healthcare practitioners to manage patient account information and diagnoses.

Designed as an application for the iPad, ClinicJot appeals to practitioners who rely upon the convenience, portability and data sharing associated with mobile devices. A comprehensive practice management toolkit, ClinicJot enables clinicians to:

- Schedule and manage appointments
- Integrate with iCal (calendar) and send automated notifications
- Take photos, import images, charts, diagrams and templates and annotate them
- Create typed or handwritten appointment notes
- Store and access patient medical histories
- Manage client billing and payments
- Generate on-demand reporting
- Secure patient data in a HIPAA Compliant private Cloud



Customers may download a free version of ClinicJot via the AppStore, however to obtain a complete, feature-rich version of the application, a subscription is required. The subscription version allows the practice to customize the application to their business and provides access to full reporting.

ClinicJot Challenges

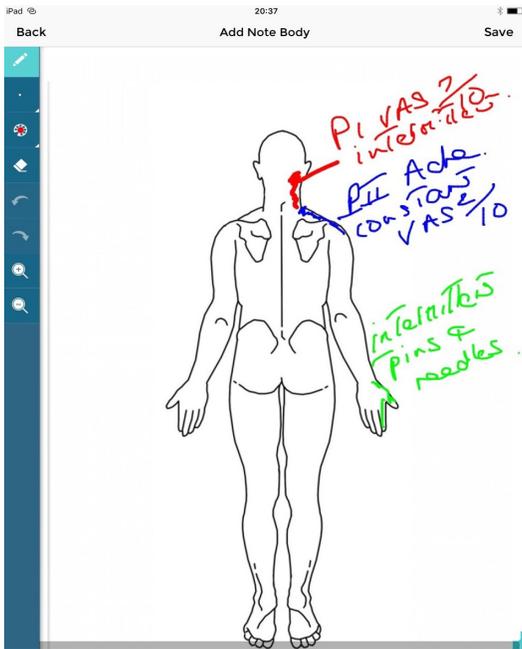
Given ClinicJot was developed for the iPad, its reliance upon iOS posed several challenges. First, iOS is a restrictive platform. Early versions of ClinicJot were developed purely in native iOS which meant all processing was done in-device; and as a device, the iPad presents inherent limitations regarding memory, data storage and backup, as well as security.

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info@connectria.com  www.connectria.com



Recognizing these limitations, the ClinicJot development team evolved the application to be driven by web services. This resulted in faster processing and virtually unlimited storage and backup.



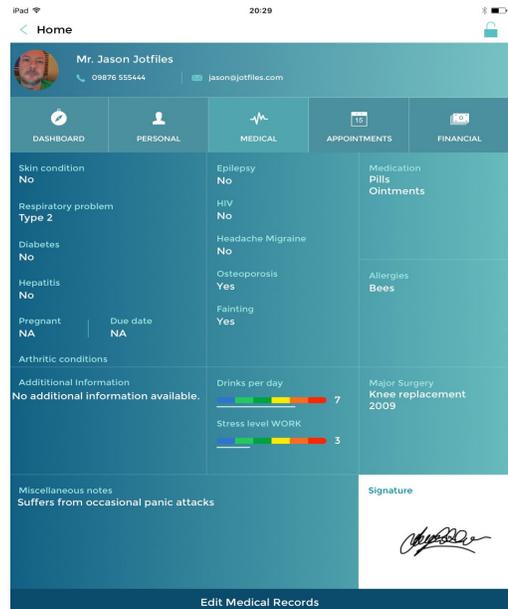
Another challenge which confronted ClinicJot was HIPAA/HITECH compliance. Since the U.S. was a key market for the application and the solution handled patient data, ClinicJot had to address HIPAA/HITECH regulations.

The combination of these factors led ClinicJot to pursue a Cloud-based solution. According to Ian Robinson, ClinicJot Founder, “serious attention was given to buying and managing our own servers, however cost, flexibility and HIPAA expertise were key reasons for committing to a Cloud provider. We thought, let’s align ourselves with the best people who specialize in their fields to do the things we need to have done.”

Choosing Connectria

When ClinicJot initiated its search for a Cloud provider, they identified several criteria as a basis for making their decision. Among these included:

- Knowledge and experience with HIPAA/HITECH compliant hosting
- Accessibility and responsiveness of technical staff
- Did they provide a Business Associated Agreement (BAA)?
- Their track record of reliability
- Range and depth of secure managed services
- Competitive price point
- Ability to understand our business and requirements
- Would they work well with our company, given our relatively small size?



Having evaluated several Cloud providers, ClinicJot selected Connectria. According to ClinicJot, Connectria met and surpassed all criteria. Ian Robinson noted, “when we examined our criteria, Connectria’s team addressed all our concerns in a relaxed and confident manner. Connectria’s knowledge and experience with HIPAA compliant hosting was evident and their approach was refreshing. They were able to explain their HIPAA compliant services to our requirements in a practical and sensible way. Most competitors didn’t seem that interested in providing a cost-effective solution for a small business like ours...let alone a small business based outside the U.S.”

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Ian Robinson, Company Founder, ClinicJot

Connectria’s solution for ClinicJot included a HIPAA/HITECH Compliant Private Cloud utilizing an Ubuntu server, Core i5, iMac for iOS App development and a secure network and firewall.

Connectria’s comprehensive managed services stood out to ClinicJot as well. “Connectria’s HIPAA service plan not only stores and protects patient data in a secure manner, their comprehensive managed services are included in a single fixed, competitive price, stated Mike Anderson, ClinicJot CIO. “Other competitors services were add-ons, with commensurate price increases for each added service component.”

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About Connectria

Connectria provides award-winning cloud computing, managed hosting and custom hosting solutions for more than 1,000 customers in over 30 countries worldwide. We are experts in complex multi-vendor solutions, and we support the broadest range of technologies, managed services and security in the industry.

At the core of Connectria is our No Jerks Allowed[®] company philosophy. As The Jerk Free Company[®], we've established a unique culture where every individual goes "the extra mile" to take care of our customers. Being The Jerk Free Company[®] extends beyond our people too. We make it easy to do business with us through flexible terms, scalable solutions and straight-forward pricing to serve the hosting needs of large and small organizations alike.



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To learn more about Connectria and our HIPAA/HITECH Compliant Hosting, please visit us at: www.connectria.com/solutions/hipaa.php

To learn about our Private Cloud, VMware and Linux hosting solutions, please visit:

www.connectria.com/cloud/private_cloud_computing.php

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