

# LOOKING FOR THE BEST HOSTING EXPERIENCE?

# ENJOY "JERK FREE" HOSTING FROM CONNECTRIA.

## The JERK FREE Company®

Jerks. Everyone knows at least one person who's a jerk. We don't like them. You don't like them. No one likes them. That's why at Connectria, we refuse to work with them, and we don't accept "jerky" behavior either.

Our No Jerks Allowed® company philosophy is embedded in our culture, and is the reason we have achieved 100% customer satisfaction, been rated one of the Best Places To Work multiple times, and why we consistently receive the highest levels of support and respect from our partners and vendors alike.

No Jerks Allowed.<sup>®</sup> It's what allows Connectria Hosting to deliver the best hosting experience. Learn more.



## NO JERKS ALLOWED®

At the core of Connectria is our No Jerks Allowed® company philosophy. As the Jerk Free Company,<sup>®</sup> we've established a unique culture where every individual goes "above and beyond" to take care of our customers. We protect each customer's data like it's our own, with a relentless focus upon delivering secure and reliable solutions.

Being the Jerk Free Company® extends beyond our people. Connectria makes it easy to do business with us through flexible terms, scalable solutions and straight-forward pricing to serve the needs of large and small organizations alike.

We provide award-winning cloud computing, managed hosting and custom hosting solutions for more than 1.000 customers in over 30 countries.

We are experts in complex multi-vendor solutions and we support the broadest range of technologies, managed services and security in the industry. These allow us to deliver the highest Service Levels in the hosting industry, with unmatched reliability, security, flexibility and integrity.













Being Jerk Free translates into real differences for our customers. If you see that your hosting provider is a Jerk in any areas below, you should call Connectria today.

	Hosting that's NOT JERK FREE	Connectria JERK FREE Hosting
R E L – A B – L – T Y	<ul> <li>Has a history of outages &amp; downtime</li> <li>Offers limited or no uptime guarantees</li> <li>Emphasize cheery support over engineering solutions right the first time</li> <li>Doesn't take steps to ensure your data is backed up correctly</li> </ul>	<ul> <li>Has never experienced a data center outage</li> <li>Provides 100% Network Uptime Guarantee &amp; 99.99% Server/Cloud Uptime Guarantees</li> <li>Engineer the right solutions upfront so that you avoid problems later</li> <li>Provides extensive backups, &amp; works with each customer to ensure they're working properly</li> </ul>
S E C U R I T Y	<ul> <li>Offers very limited or no security guarantees</li> <li>Treats security as an optional item</li> <li>Has a history of security incidents</li> <li>Provides limited, reactive security support</li> <li>Runs "dirty network" by allowing unscrupulous customers to host in their data centers</li> </ul>	<ul> <li>Offers 100% Secure Guarantees</li> <li>Provides extensive security for all customers</li> <li>Exceptional success in protecting customers' systems &amp; sensitive data since 1998</li> <li>Extensive, proactive security protection</li> <li>Operates "clean networks" &amp; performs background checks before allowing customers to host</li> </ul>
FLEXIBILITY	<ul> <li>Hosts a limited set of technologies</li> <li>Has rigid contracts, policies &amp; procedures</li> <li>Unwilling to customize their SLAs to meet your needs</li> <li>Bureaucratic, slow &amp; challenging to work with</li> <li>Does not give decision making authority to those that support your account</li> </ul>	<ul> <li>Hosts the widest range of technologies using dedicated servers, cloud and hybrid solutions</li> <li>Offers flexible contracts, policies &amp; procedures to fit your business needs</li> <li>Will customize our SLAs to meet each customer's needs</li> <li>Is fast &amp; easy to work with</li> <li>Gives decision making to account managers &amp; engineers to solve customer issues quickly</li> </ul>
I N T E G R I T Y	<ul> <li>Sell solutions that don't work as promised</li> <li>Over promise &amp; under deliver</li> <li>Use separate sales teams motivated by monthly quotas, not delivering right solutions</li> <li>Nickel &amp; dime you (by charging extra) every time you need support</li> <li>Place shareholders' interests over their customers</li> <li>Their customers experience numerous Jerks in their organization</li> </ul>	<ul> <li>Since 1998, 100% success in selling solutions that work as promised</li> <li>Make realistic promises, &amp; always over deliver</li> <li>Post-sales engineers used in all sales to ensure proposed solutions always work as promised</li> <li>Provide "One Neck In The Noose" support, that solves complex problems at no extra cost</li> <li>Privately owned. Place customers, vendors &amp; partners above all else</li> <li>NO JERKS ALLOWED philosophy ensures a hosting experience customers expect &amp; deserve</li> </ul>











## **OUR SERVICES**

In 1998, we began hosting with just one customer. That customer happened to be Deutsche Bank, the world's largest bank. Our second client, IBM, soon followed. And, today, over 1,000 companies worldwide see us as an extension of their IT organization.

That's because, at Connectria, we won't just sell you space in a rack. We host one of the industry's widest range of technologies for Cloud, Managed, and Custom hosting solutions. And our entire approach is designed to meet your needs - not ours.

Our solutions can be either packaged or highly customized. Choose from a broad array of OS, database and application technologies. And if you don't see the technology you're looking for, contact us and we'll craft a solution for you.

## **Common Technologies We Support**

IBM Power Systems & Flex (AIX, IBM i, AS/400) • Compliance Hosting (HIPAA/HITECH, PCI DSS, SOX)

- Citrix VMware HP-UX Sun Solaris Oracle (11g, RAC, WebLogic) Amazon AWS
  - Microsoft (Azure, Office 365, Windows, ASP.NET, Hyper-V, Exchange, **SharePoint, SQL Server, SQL Server Clusters)** 
    - IBM DB2, Lotus (Domino), WebSphere
- Linux/LAMP (Open Source and RedHat) MySQL MySQL Clusters Blackberry Enterprise Server

In the end, our ultimate business goal is to help you reach yours.

## LET US HELP YOU DESIGN THE RIGHT **HOSTING SOLUTION:**

### CONNECTRIA HOSTING SERVICES

#### **DEDICATED**

Choose from the widest range of dedicated server options in the industry, including Lenovo, HP & IBM Intel-based servers (running Windows, Linux, VMware, HyperV, or Solaris), IBM i (iSeries-AS/400) servers, IBM System p (running AIX) servers, Oracle/Sun Solaris servers, and HP Integrity (running HPUX) servers.

### CLOUD

No one hosts as many technologies and cloud server options as Connectria. Public, private and hybrid cloud options are available for technologies including Windows, Linux, IBM i, IBM AIX, Clouds running VMware or Hyper-V, HIPAA Compliant Cloud Servers, Office 365, Managed Azure and Managed

#### **MANAGED SERVICES**

Backed by the strongest SLAs in the industry. Connectria provides standardized and customized managed service plans to meet your unique requirements, including compliance support plans for HIPAA, PCI and Sarbanes Oxley (SOX), Managed Azure and AWS. Remote managed services are also available for IBM, AIX, VMware, Windows, Linux, Lotus/ Domino, Solaris, and HP-UX.

**CONNECTRIA®** 











